APPROVED!

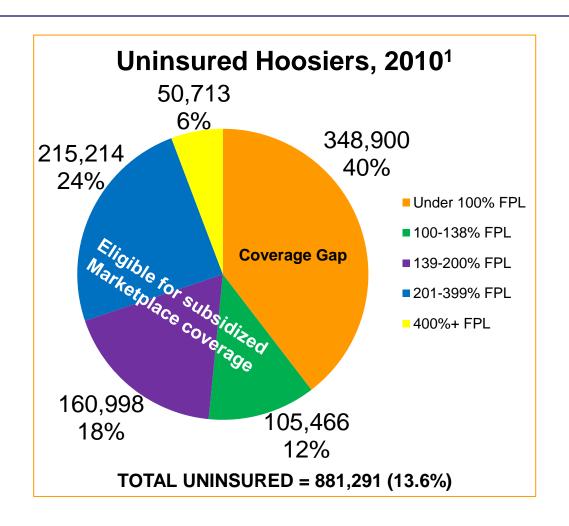
John J. Wernert, MD FSSA Secretary



Healthy Indiana Plan

- ✓ True Medicaid Reform
- First Medicaid plan with strong consumerdirected features (2008)
 - HDHP
 - POWER Account
 - Consumer choice + Provider engagement
- Proven Results
- High Member and Provider Satisfaction
 - Enhanced coverage
 - Enhanced provider reimbursement

State of the Uninsured in Indiana



Why is Indiana using a consumerdirected model?

- The State of Indiana has a long history of success with the consumer-directed health care model.
- Indiana ranks highly among states in consumers covered by high deductible health plans attached to Health Savings Accounts.
- Studies show that employer adoption of the consumerdirected model considerably decreases total health care spending.
- Consumer-directed plans are also popular among employees.
- Consumer-directed plans lower unnecessary healthcare



HIP Success

HIP improves health care utilization

Lowers inappropriate emergency room use by 7% compared to traditional Medicaid

60% of HIP members receive preventive care - similar to commercial populations

80% of HIP members choose generic drugs, compared to 65% of commercial populations

HIP results in high member satisfaction

96% of enrollees satisfied with HIP coverage

83% of HIP enrollees prefer the HIP design to co-payments in traditional Medicaid

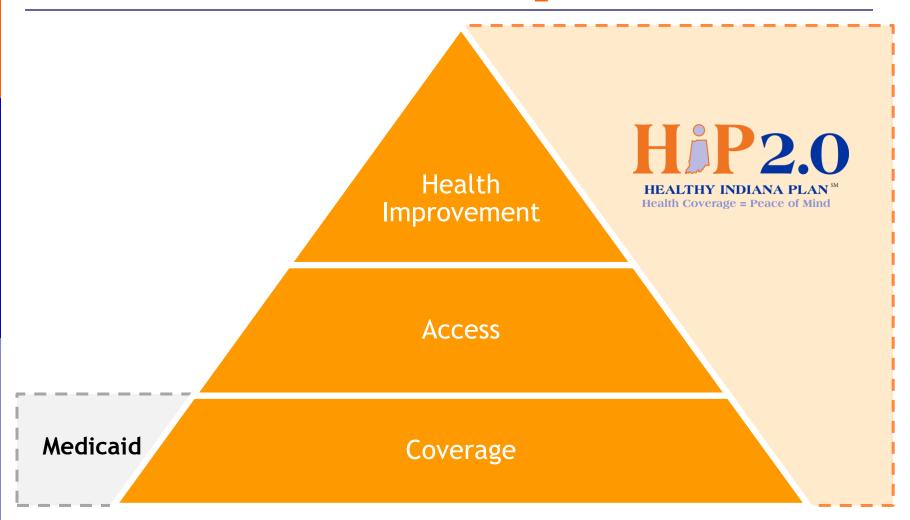
98% would enroll again

HIP promotes personal responsibility

93% of members make required POWER account contributions on time

30% of members ask their healthcare provider about the cost of services

HIP 2.0 vs. Medicaid Expansion





HIP 2.0 Structure

- Replaces traditional Medicaid for non-disabled adults
- Expands Original HIP to needy populations
- Increases:
 - POWER account
 - Benefits (Vision/Dental/Maternity)
- Three pathways to coverage:
 - HIP Link: NEW defined contribution plan that helps pay for employer-sponsored health insurance
 - HIP Plus: Current program with enhanced benefits including dental and vision
 - Reduced non-payment lock-out period: 6 months instead of 12 months
 - Only option for individuals above 100% FPL
 - HIP Basic: Allows individuals below 100% FPL who do not make POWER account contributions to maintain coverage

New Affordable POWER Account HP2.0 Contributions



POWER Account contribution examples (2% income)

FPL	Monthly Income, Individual	Maximum Monthly PAC* Individual	Maximum Monthly Income, Household of 2**	Maximum Monthly PAC, Spouses**
<22%	Less than \$214	\$4.28	Less than \$289	\$2.89 each
23%-50%	\$214.01 to \$487	\$9.74	\$289.01 to \$656	\$6.56 each
51%-75%	\$487.01 to \$730	\$14.60	\$656.01 to \$984	\$9.84 each
76%-100%	\$730.01 to \$973	\$19.46	\$984.01 to \$1,311	\$13.11 each
101%-138%	\$973.01 to \$1,358.70	\$27.17	\$1,311.01 to \$1,831.20	\$18.31 each

Employers & Foundations may assist with contributions

^{*}Amounts can be reduced by other Medicaid or CHIP premium costs

^{**}To receive the split contribution for spouses, both spouses must be enrolled in HIP

Ways to Pay the POWER Account Contribution

Regardless of health plan members can pay by:

Health Coverage = Peace of Mind

- Credit or debit card (including prepaid cards)
 - Over the phone
 - Online
- Check or money order
- Automatic bank draft
- Electronic funds transfer
- Payroll deduction
- Cash, at one of the following locations:

Anthem	MHS	MDwise
Pay at any Wal-Mart	Pay by Western Union Coming soon: Pay at any Wal-Mart	Pay at a Fifth Third Bank Coming soon: Pay at any Wal-Mart



HIP 2.0 Eligibility

Who is eligible for HIP 2.0?

Indiana residents ages 19 to 64

- income under 138% of the federal poverty level (FPL)
- who are not eligible for Medicare or otherwise eligible for Medicaid

Includes individuals previously enrolled in:

Healthy Indiana Plan (HIP 1.0) (61,000)

Hoosier Healthwise (HHW) (120,000)

Parents and Caretakers (MAGF)

19 and 20 year olds (MAT)



HIP 2.0 Coverage

When does service coverage begin?

- February 1, 2015
- HIP & applicable HHW members converted to HIP 2.0 without having to reapply
- New applicants may submit Indiana health coverage application and be considered for HIP coverage

What types of services are covered?

• HIP Basic:

- Minimum Essential Coverage providing the Essential Health Benefits
- HIP Plus:
 - HIP Basic benefits with additional services including bariatric surgery, TMJ treatment, and more allowed physical, speech and occupation therapy visits
 - Vision
 - Dental



Transition to HIP 2.0

Who provides services to HIP 2.0 members?

- Eligible Providers must enroll as Indiana Health Care Provider with Indiana Medicaid and...
- Must enroll with Managed Care Entity (MCE) to provide in-network services to HIP members
- All HIP members will have a Primary Medical Provider (PMPs)

Who pays for services?

- Risk-based MCEs
 - Anthem
 - MDWise
- Managed Health Services (MHS)



Transition to HIP 2.0

How will members be placed in a MCE?

- Current members will stay with current MCE
- New members select MCE
 - On application <u>OR</u>
 - Call enrollment broker after application **OR**
 - Auto-assigned by HP

How should one answer member questions?

Refer members to their MCE

• Anthem: (866) 408-6131

• MDWise: (800) 356-1204

• MHS: (877) 647-4848

Co-payment Amounts – HIP Basic



Service	HIP Basic Co-Pay Amounts <=100% FPL
Outpatient Services	\$4
Inpatient Services	\$75
Preferred Drugs	\$4
Non-preferred drugs	\$8
Non-emergency ED visit	Up to $$25$ *

^{*\$8} for first non-emergent emergency department (ED) visit; \$25 for any additional

HIP Reimbursement Rate Increases



- In HIP all benefit packages pay at
 - Medicare rates or
 - 130 percent of Medicaid rates
 - HIP Basic reimbursement reduced by copay amount
- In Medicaid (Hoosier Healthwise/pregnancy/kids and aged, blind and disabled)
 - INCREASED rates by an average of 25 percent
 - BH = 85% MC
 - Prenatal/Maternity = 100% MC

New/Proposed E/M reimbursement structure



Procedure/code	Current Medicaid (Non Facility)	HIP/HIP 2.0	New "legacy" Medicaid (Non Facility)*
EGD biopsy single/multiple/ 43239	\$181.60	\$377.05	\$282.78
Office visit (new)/99203	\$47.44	\$102.28	\$76.71
Office visit (established)/99213	\$31.96	\$69.32	\$51.99
Initial hospital care/evaluation/99222	\$80.67	\$132.80	\$99.60
ER visit/99283	\$43.82	\$59.78	\$44.84
Cataract removal/66984	\$550.51	\$630.34	\$472.75
Chest x-ray 2 view/71020	\$25.03	\$29.13	\$21.85
EKG/93000	\$20.63	\$15.78	\$11.84

^{*} These proposed rates are subject to change after final determination of rate methodology.

o Goal is to increase Medicaid aggregate payment at least 15%

Some codes go down, most go up

Net total new Medicaid reimbursement to be around 75% Medicare

Maintaining Financial Sustainability



HIP 2.0
will be
sustainable
& will not
increase
taxes for
Hoosiers

HIP 2.0 will continue to utilize HIP Trust Fund dollars

HAF - Indiana hospitals will help support costs to expand HIP 2.0 starting in 2017

Waiver specifies HIP 2.0 continuity requires:

- -Enhanced federal funding
- -Hospital assessment program approval



Projected HIP Enrollment

Year	Projected "total" enrollment
2015	356,869
2016	518,506
2017	544,763
2018	552,390



In summary: HIP 2.0...

- ✓ Is Indiana-specific solution
 - Establishes our own priorities
 - Builds off of successful program
- Expands coverage AND improves access
- Consumer-directed (ownership)
 - Price transparency
 - Patient/provider partnership
 - Focus is on healthy outcomes



Activity so far...

- ✓ In the first two weeks since Governor Pence announced HIP 2.0:
 - Approx. 180,000 immediately enrolled in HIP 2.0
 - Approx. 39,000 applications for health coverage submitted (33,000+ online)
 - 24,150 phone calls received
 - 24,000 notices sent to Marketplace members



Help us get the word out!

- HIP.IN.gov is your primary resource
 - About HIP
 - Am I Eligible? Includes eligibility and income calculator
 - How to Enroll?
 - Provider links health plans, pharmacy
 - Helpful Tools (to download)
 - Brochures, articles, graphics, training slides
- √ 1-877-GET-HIP-9
- Advertising campaign to come
- Events statewide being scheduled



Questions?