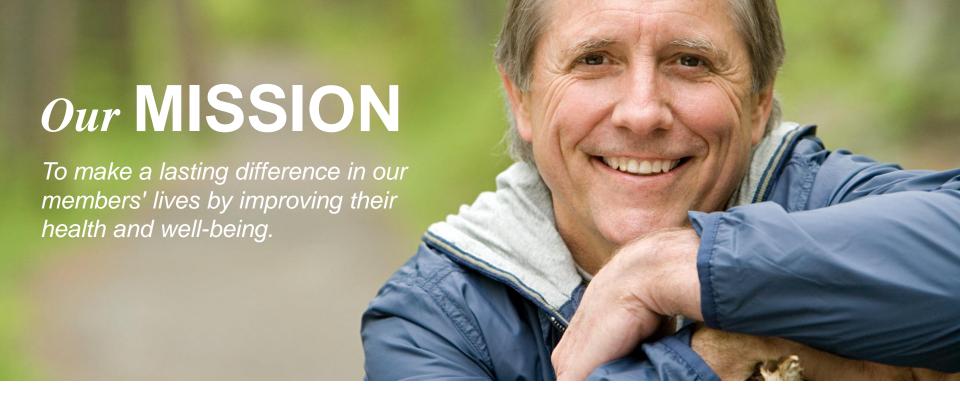
BEHAVIORAL HEALTH Approach



Who is CareSource?





CARESOURCE

- A nonprofit health plan and national leader in Managed Care
- 27-year history of serving the low-income populations across multiple states and insurance products
- Currently serving over 1.5 million members in Kentucky, Ohio, Indiana, West Virginia
- Preparing to serve Indiana and Georgia Medicaid members in 2017



1.52M members







We will always put people over profit.

- Best-in-class administrative cost ratio delivers maximum benefits to members while being responsible stewards of government funds
- Serving members across the continuum of government programs, coordinating care as their eligibility changes
- Comprehensive, member-centric models of care to address our entire population's health and social needs
- Help members navigate through daily life challenges and obstacles

As a **non-profit**, **member-centric company**, we are accountable to our members and the communities we serve - not shareholders.



6%
Administrative
Costs



Medical Cost Ratio



OUR PHILOSOPHY

behavioral health is critical to overall health

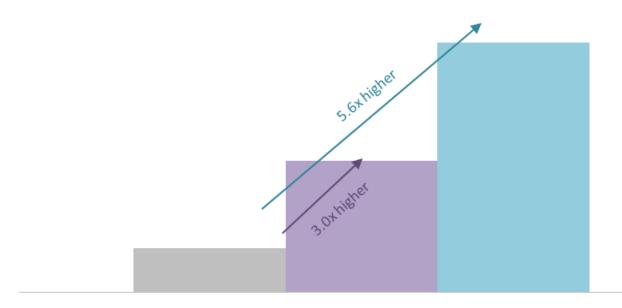


UTILIZATION

members with behavioral health or significant mental illness use significantly more crisis and acute care

Total Utilization- ED and Inpatient

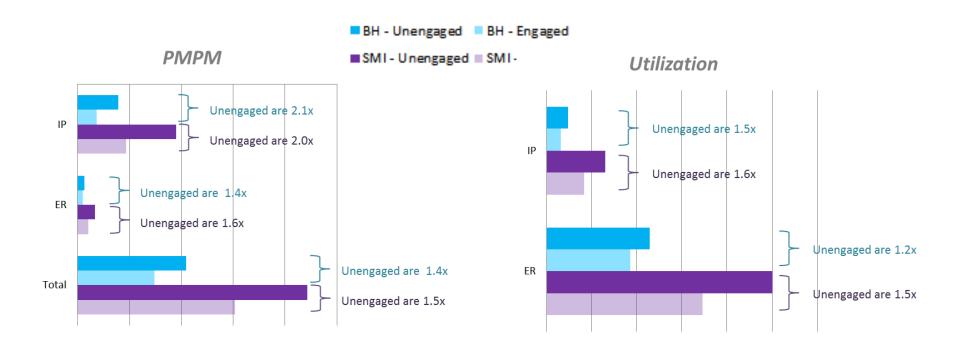
■ Overall - 1,089,047 mbrs ■ BH Overall: 226,471 members ■ SMI: 29,329 members





INTEGRATED CARE

engagement in treatment means better outcomes





PARTNER FOR Quality

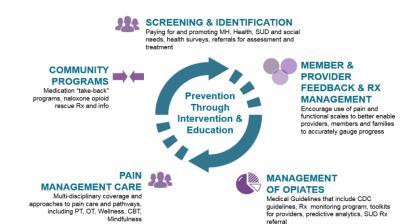


BH STRATEGY



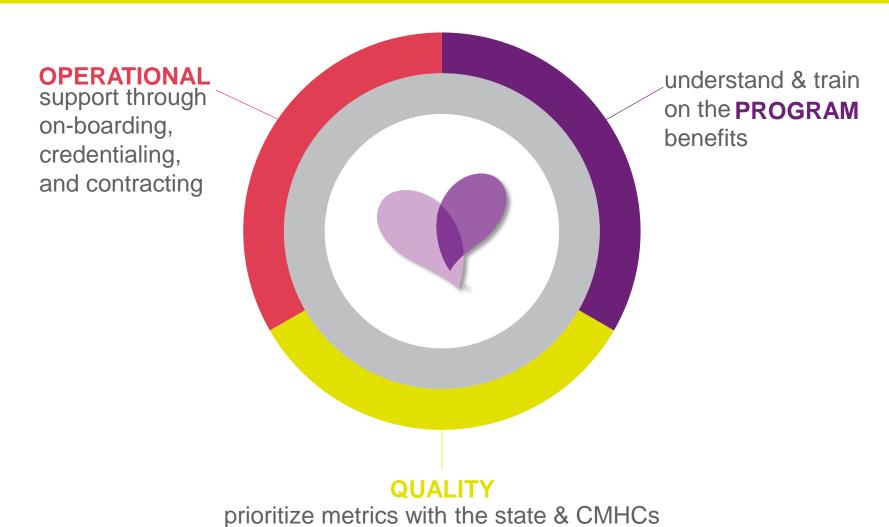








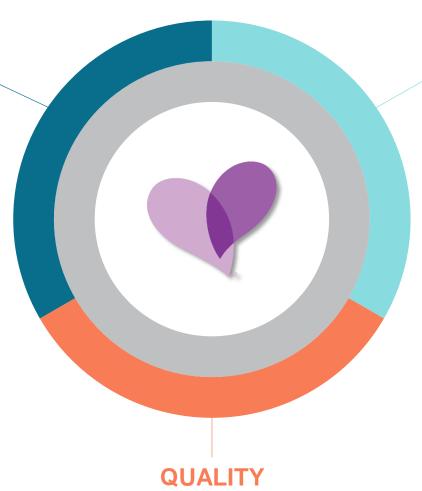
BEFORE INDIANA MEDICAID Go-Live



coordinate value based reimbursement process

AFTER INDIANA MEDICAID Go-Live

operational calls with claims, configuration, and contracting



coordinate COMMUNICATION

between CMHCs and CareSource care managers

work together to plan and track outcome and process measures



How to Contact Us

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