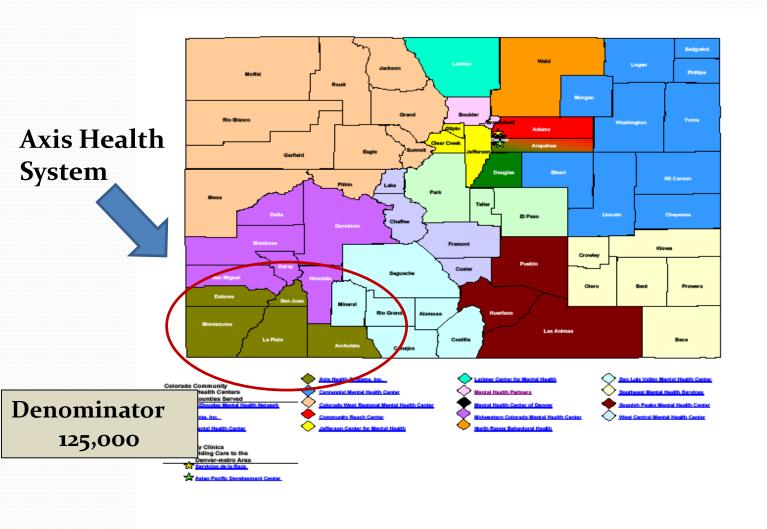
# Designing a Structured Approach to Collaborative Care

Lori Raney, MD Collaborative Care Consulting

October 9, 2014

# Colorado CMHCs



# Wall Street Journal Sept 2013

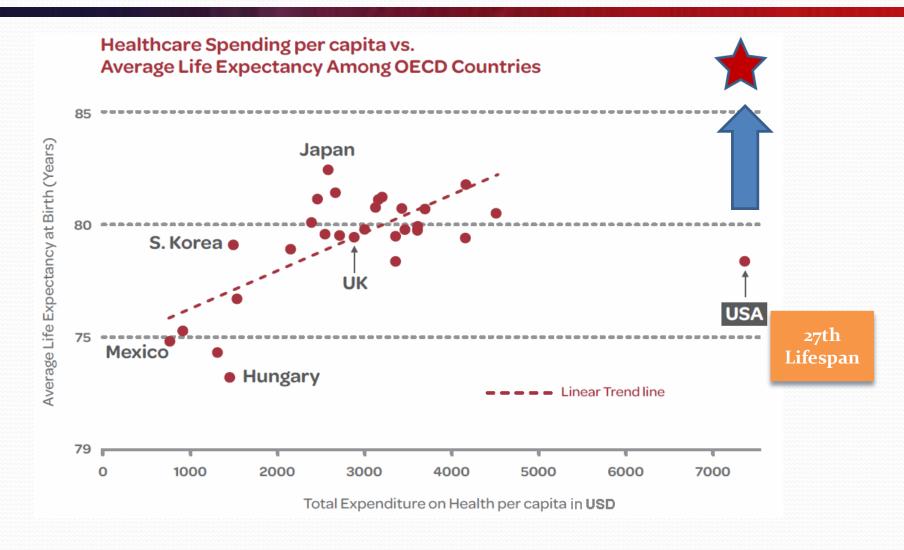


# "Gold Standard"

"Integrated health care is the <u>new gold standard</u> for individuals with general medical and mental disorders, whether their "medical home" is a <u>primary care clinic</u> or a <u>community mental health center</u>."

T. Smith, M Erlich, L. Sederer: Integrating General Medical and Behavioral Health Care: The New York State Perspective. Psychiatric Services Sept 2013.

# Healthcare Spending



OECD 2009. www.oecd.org. Accessed July 19, 2014.

# **Annual Cost of Care**

Patient Groups	Annual Cost of Care (\$)	Illness Prevalence (%)	Percent with Comorbid Medical Condition*	Annual Cost with Mental Condition (\$)	Percent Increase with Mental Condition
All insured	2920		10-15		
Arthritis	5220	6.6	36	10,710	94
Asthma	3730	5.9	35	10,030	169
Cancer	11,650	4.3	37	18,870	62
Diabetes	5480	8.9	30	12,280	124
CHF	9770	1.3	40	17,200	76
Migraine	4340	8.2	43	10,810	149
COPD	3840	8.2	38	10,980	186

#### **Total Population**

Common Chronic Medical Illnesses with Comorbid Mental Condition

"Value Opportunities"

\*Approximately 10% receive evidence-based mental condition treatment. Cartesian Solutions, Inc.™--consolidated health plan claims data.

CHF = congestive heart failure; COPD = chronic obstructive pulmonary disease.

Increase cost 2-3 times for "facility based" care

# 21st Century CMHC

Insurance expansion – 60 million more covered

Triple Aim Initiatives: better outcomes, lower costs,

patient satisfacation

- Innovation grants

Collaborative care

Payment structures

- Behavioral Health Homes: SPAs
- Expand CHCs
- Expand PBHCI grantee sites

SPAs = State Plan Amendments; CHC = community health center; PBHCI = Primary and Behavioral Health Care Integration.
US Department of Health and Human Services. www.hhs.gov/healthcare/rights/. Accessed July 19,

2014.

# NCQA PCMH Standards 2014 – Behavioral

#### **NCQA 2011**

# PCMH Standard 1: Enhance Access and Continuity

 Comprehensive assessment includes depression screening for adolescents and adults

#### PCMH Standard 3: Plan and Manage Care

 One of three clinically important conditions identified by the practice must be a condition related to unhealthy behaviors (e.g., obesity) or a mental health or substance abuse condition.

### PCMH Standard 5: Track and Coordinate Care

 Track referrals and coordinate care with mental health and substance abuse services

#### **NCQA 2014**

#### Program Structure (QI 1)

- Does the QI program specifically address behavioral health?
- Is there a physician and behavioral health practitioner involved in the QI program?

#### Accessibility of Services (QI 5)

 Can members get behavioral health care when they need it?

#### • 7. Complex Case Management (QI 7)

- Does the organization assess the characteristics and needs of its member population (including children/adolescents, individuals with disabilities and individuals with SPMI)?
- Are the organization's case management systems based on sound evidence?

#### • 9. Practice Guidelines (QI 9)

 Does the organization adopt evidence-based practice guidelines for at least two medical conditions and at least two behavioral conditions with at least one behavioral guideline addressing children/adolescents?

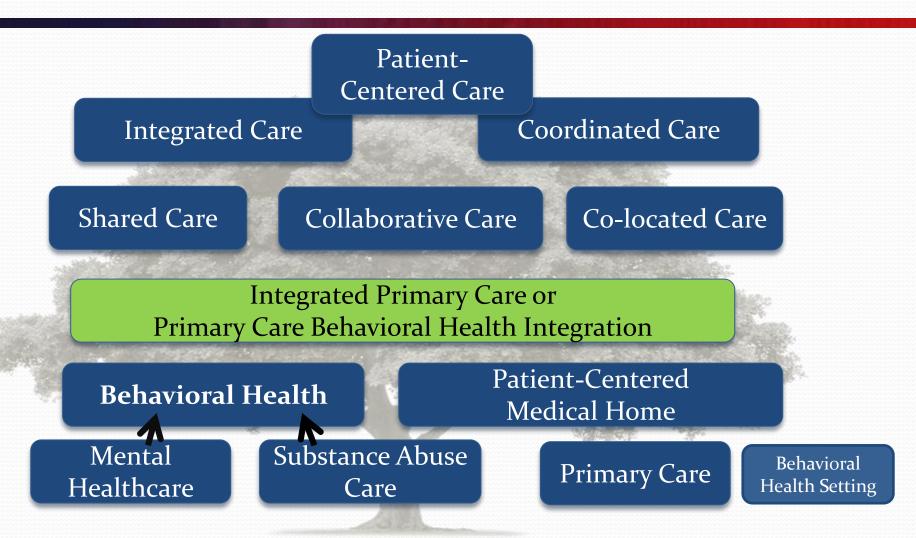
#### • <u>11. Continuity and Coordination Between Medical and</u> Behavioral Health Care (QI 11)

- Does the organization annually collect data about opportunities for coordination between general medical care and behavioral health care?
- Does the organization collaborate with behavioral health specialists to collect and analyze data and implement improvement of coordination of behavioral health and general medical care?

#### • 1. UM Structure (UM 1)

• Is a behavioral health practitioner involved in the behavioral health aspects of the program?

# Lexicon for Integrated Care



Adapted from: Peek CJ. A family tree of related terms used in behavioral health and primary care integration. http://integrationacademy.ahrq.gov/lexicon. Accessed July 19, 2014.

# Definition: AHRQ 2013

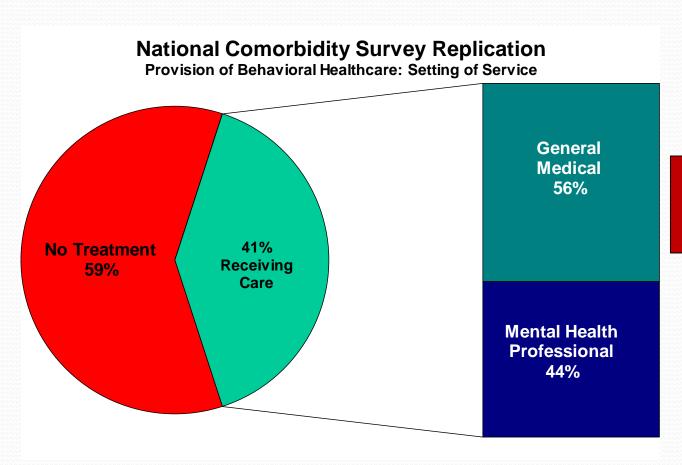
- The care that results from a practice team of primary care and behavioral health clinicians, working with patients and families,
- using a systematic and cost-effective approach,
- to provide patient-centered care
- for a defined population

# Levels of Integration

COORDINATED **CO-LOCATED** INTEGRATED **KEY ELEMENT: PHYSICAL PROXIMITY KEY ELEMENT: COMMUNICATION KEY ELEMENT: PRACTICE CHANGE** LEVEL 4 LEVEL 5 LEVEL 6 LEVEL 2 LEVEL 3 LEVEL 1 Close Collaboration Full Collaboration in a Close Collaboration Basic Collaboration Basic Collaboration Minimal Collaboration Onsite with Some Approaching an Transformed / Merged at a Distance Onsite Integrated Practice Systems Integration Integrated Practice

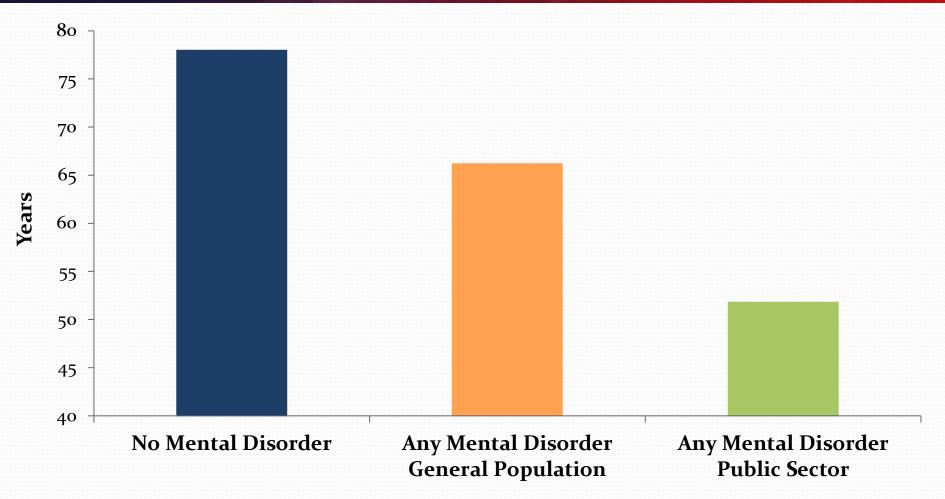
Center for Integrated Health Solutions. http://www.integration.samhsa.gov/integrated-care-models/A\_Standard\_Framework\_for\_Levels\_of\_Integrated\_Healthcare.pdf. Accessed July 19, 2014.

# Primary Care is the "De Facto" Mental Health System



~20% "minimally" effective

# Life Span with and Without Mental Disorders



Druss BG, Zhao L, Von Esenwein S, Morrato EH, Marcus SC. Understanding excess mortality in persons with mental illness: 17-year follow up of a nationally representative US survey. Med Care. 2011 June;49(6):599-604

# Range of Opportunities for CMHCs

Treat
behavioral
health in
primary care
settings

Treat general medical conditions in behavioral health settings

# Principles Of Effective Collaborative Care

#### Patient-Centered Care Teams

Team-based care: effective collaboration between PCPs and BHPs

#### Population-Based Care

• Behavioral health patients tracked in a registry: no one "falls through the cracks;" population-based screening

#### Measurement-Based Treatment to Target

- Measurable treatment goals clearly defined and tracked for each patient
- · Treatments are actively changed until the clinical goals are achieved

#### Evidence-Based Care

• Treatments used are "evidence-based," having credible research evidence

#### Accountable for Care

Providers are accountable and reimbursed for quality of care and clinical outcomes, not just the volume of care provided.

AIMS Center 2011

# Collaborative Care Model



Informed, Activated Patient



Measurement-Based Stepped Care



**Practice Support** 



Informal and formal Psychiatric consultation



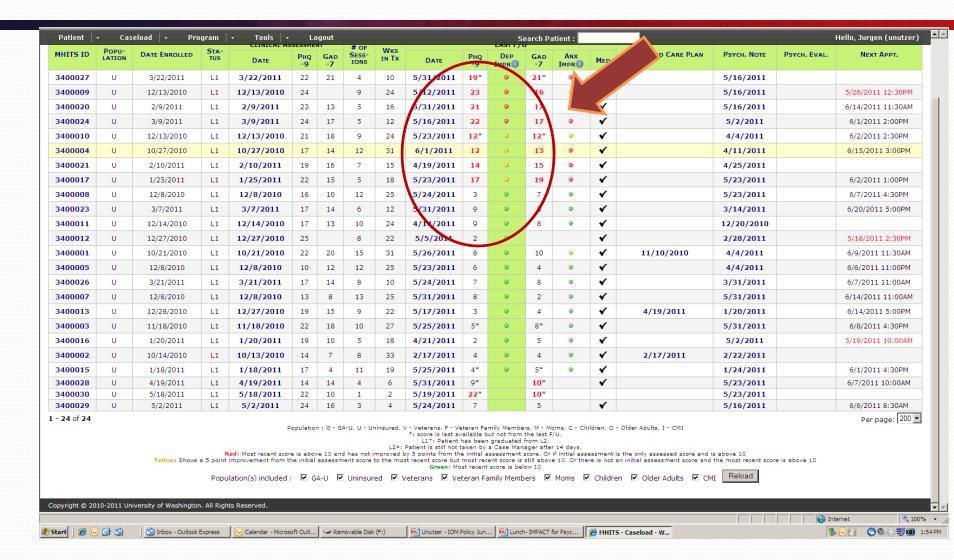
PCP supported by Behavioral Health Care Manager



Caseload-Focused Registry Review

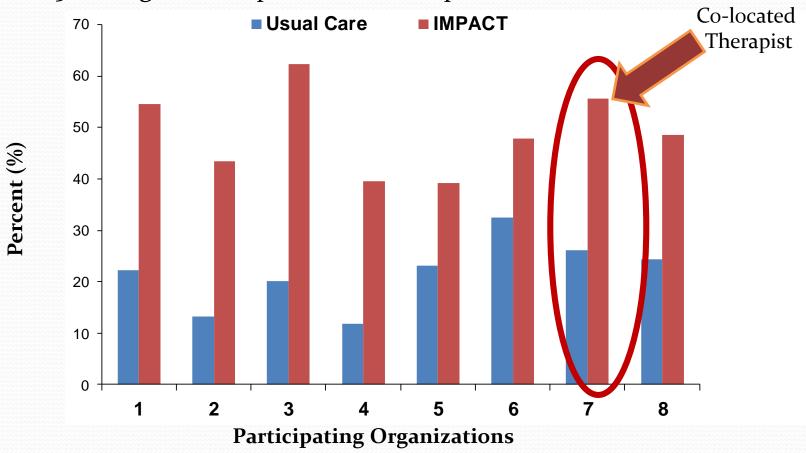
IMPACT. https://impact-uw.org/about/key.html. Accessed July 19, 2014.

# Registries to Track Progress and Intensify Treatment



# Doubles Effectiveness of Care for Depression

50% or greater improvement in depression at 12 months



Unützer J, et al: Collaborative-care management of late-life depression in the primary care setting. JAMA 288(22):2836–2845, 2002

# **Long-Term Cost Savings**

Cost Category	4-Year Costs (\$)	Intervention Group Costs (\$)	Usual Care Group Costs (\$)	Difference (\$)
IMPACT program cost		522	0	522
Outpatient mental health costs	661	558	767	-210
Pharmacy costs	7284	6942	7636	-694
Other outpatient costs	14,306	14,160	14,456	-296
Inpatient medical costs	8452	7179	9757	-2578
Inpatient mental health/ substance abuse costs	114	61	169	-108
Total healthcare cost	31,082	29,422	32,785	-\$3363

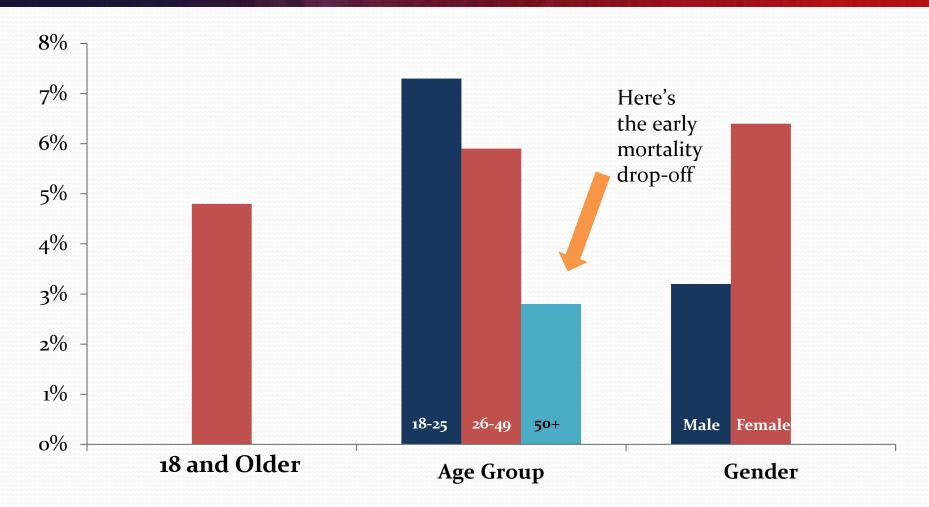
ROI \$6.50: \$1.00

# **Primary Care for SMI**



- High rates of physical illness in mentally ill
- Premature mortality
- Low quality of medical care to patients with mental illness
- Costly physically ill with mental illness – "High Utilizers"
- Access problems

# Serious Mental Illness in the Past Year



# **Programs Generally Contain 3 Components**



Primary Care Service



Care Management and Tracking



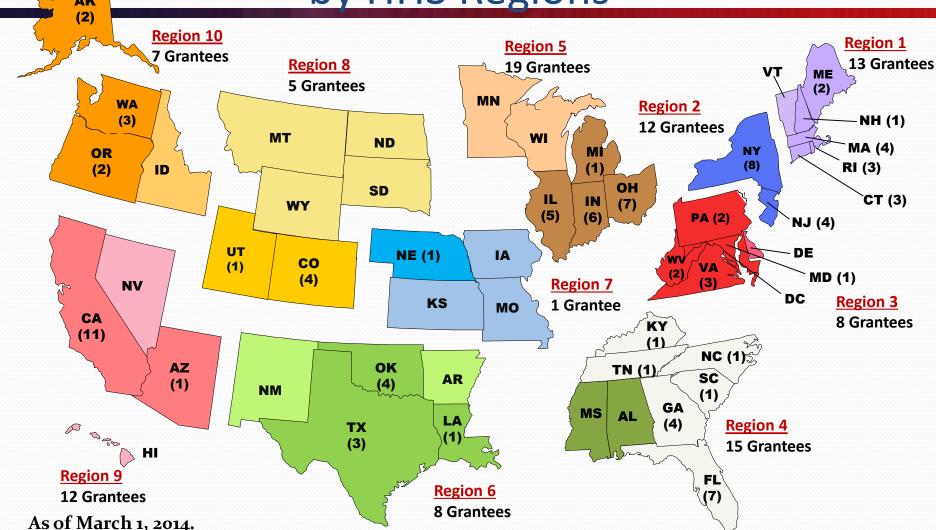
Health Behavior Change

Kern J in Integrated Care: <u>Working at the Interface of Primary Care and Behavioral Health</u>, L Raney editor, September 2014

### **PCARE**

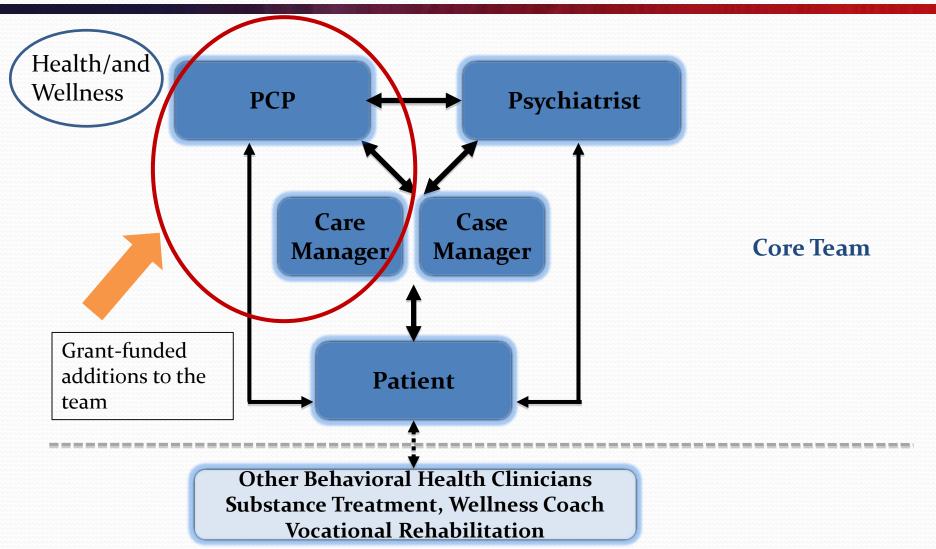
- PCARE study: <u>Nurse Care Managers</u> provided communication and advocacy to overcome barriers to primary medical care
- Intervention group received more
  - Recommended preventive services
  - Higher proportion of evidence-based services for cardiometabolic conditions
  - More likely to have a PCP (71.2% vs 51.9%)
- Reduction in Framingham Cardiovascular Risk Index score in intervention group: 6.9% compared with usual care 9.8%

Primary Behavioral Health Care (PBHCI) Grantees by HHS Regions



SAMHSA-HRSA. Center for Integrated Health Solutions. www.integration.samhsa.gov/about-us/PBHCI\_Grantees\_-Cohort\_I-VI-.pdf. Accessed July 19, 2014.

# PBHCI Approach



# **PBHCI RAND Evaluation #1**

- Registries not simple to construct; data gathering difficult
- Recruiting and retaining qualified staff; PCP turnover
- Patient recruitment; lack of perceived need for care
- Space and licenses to do primary care

# **PCPs Qualities**

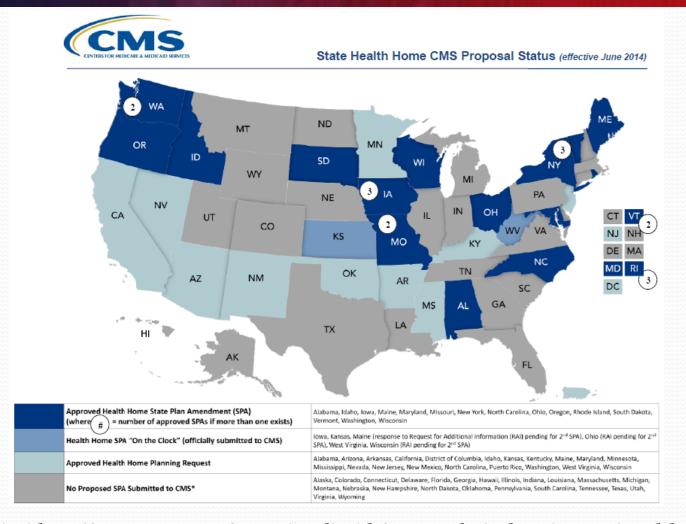
- Flexible
- Adapts well to behavioral health environment
- Likes working with patients with mental illnesses compassion and passion
- Enjoys being part of a team: no lone rangers
- Want to make a difference in a health disparity group

• \*\*PCP curriculum now available http://www.integration.samhsa.gov

### **PBHCI RAND Evaluation**

- Integrated systems of various kinds created
- Limited use of Evidence Based Practices for smoking, obesity
- Not able to identify centers which functioned best
- Small clinical evaluation did not show significant effect on physical health

# 2703 Medicaid State Plan Amendments



www.medicaid.gov/State-Resource-Center/Medicaid-State-Technical-Assistance/Health-Homes-Technical-Assistance/Downloads/HH-MAP\_v34.pdf. Accessed July 19, 2014.

### Health Home Focus

#### Approved Health Home Models

Located in Public Setting

### Chronic Medical Condition Focus

- lowa
- Maine
- Missouri
- North Carolina
- Wisconsin

#### SMI/SED/SUD\* Focus

- lowa
- Maryland
- Missouri
- Ohio
- · Rhode Island
- Vermont

# Broad: Primary Care and SMI/SED

- Alabama
- Idaho
- · New York
- Oregon
- · Rhode Island
- · South Dakota
- Washington

<sup>\*</sup>Serious mental illness (SMI), severe emotional disturbance (SED), substance use disorder (SUD).



# 6 Required Services (No Direct Primary Care)

Individual and Family Support

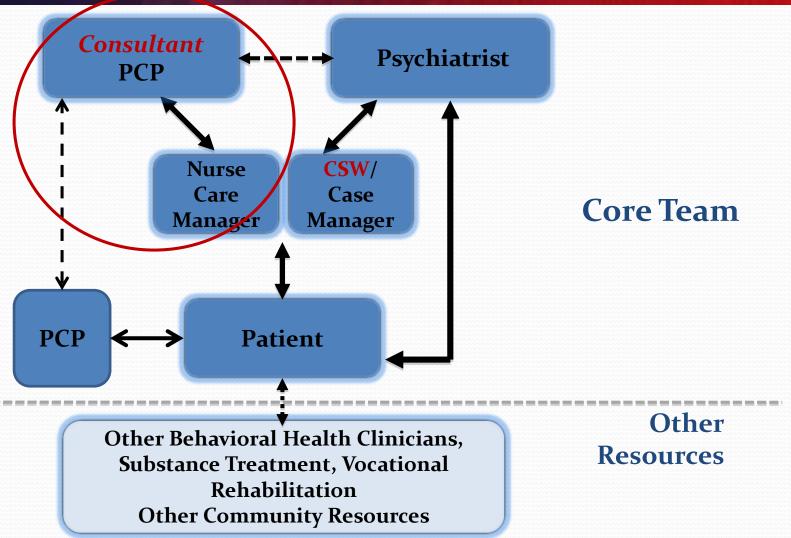
Comprehensive Care Management

Care Coordination

Referral to
Community and
Social Support
Services

Health Promotion Comprehensive Transitional Care

# Health Home Approach: Missouri and Ohio

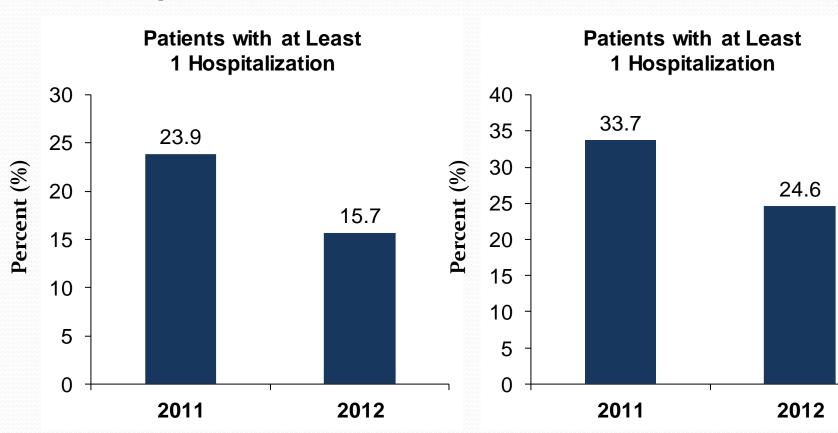


**CSW** = clinical support worker.

# Outcomes Reducing Hospitalization

#### **Primary Care Health Homes**

#### **CMHC Healthcare Homes**



dmh.mo.gov/docs/mentalillness/18MonthReport.pdf 2014

# Certified Community Behavioral Health Clinics (CBHC)

Excellence in Mental Health Act – passed March 31, 2014 Scope:

- Primary Care Screenings and Monitoring of Key Health Indicators and Risk
- Care Management
- Partnerships with FQHCs for physical health
- Evidence-Based Practices
- Robust evaluation of 8 pilots Indiana??

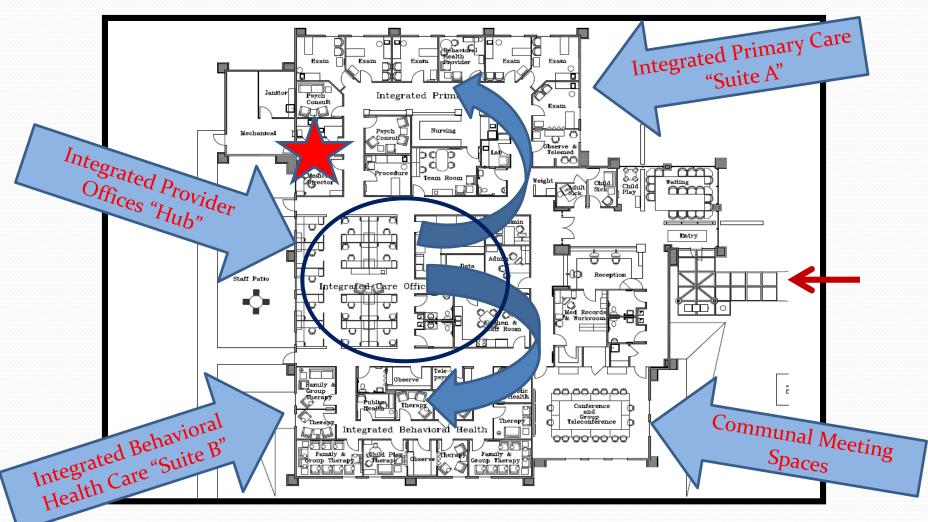
# BREAK (back in 15 minutes)



# Cortez Integrated Healthcare



## Merged Clinic



#### **Population-Based Screening**

#### Adult

- PHQ-9 (depression)
- GAD-7 (anxiety)
- AUDIT (alcohol)
- DAST (drugs)
- PTSD-PC (PTSD)
- HRQL
- Health Goals
- Readiness to Change
- BMI
- BP

#### Child

- PHQ-A (depression)
- CRIES (PTSD)
- CRAFFT (alcohol)
- SDQ (5-11)
- ASQ (2-5)
- Health Goals
- HRQL
- Readiness to Change
- BMI

In SBHC use the PHQ-A, CRAFFT

## "The Box" – Patient Tools ©



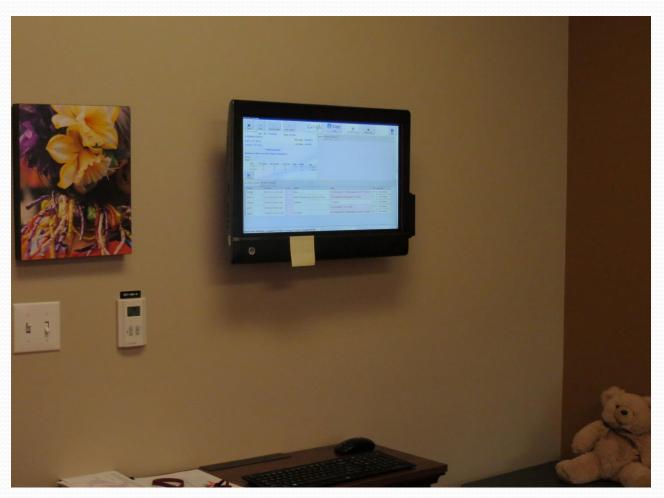
## Tracking – Back Office Screens

- PHQ-9 (and adolescent)
- GAD-7
- Change smoking status, health goals
- SDQ
- Additional/Advanced
  - Vanderbilt
  - Edinburgh Post Partum Depression Scale
  - Mood Disorder Questionnaire
  - Autism

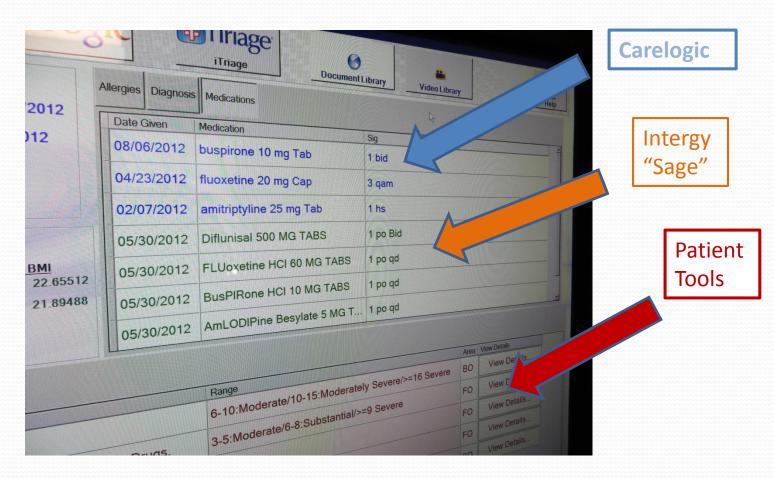
## **KEY Element: Daily Huddles**

- Plan for changes in the workflow, manage crises before they arise
- Share details of care being provided by individual members so you have a more comprehensive picture of the patient
- Who needs to be screened/rescreened?
- Who is not improving?
- Huddle leader, huddle location
- Decide if labs, reports, etc are available and who needs extra intervention
- Check for openings might be able to get someone in?

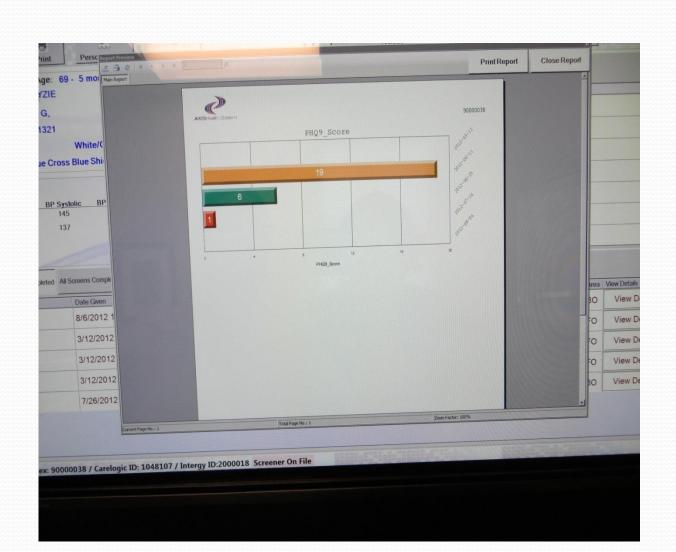
## Health Tracker



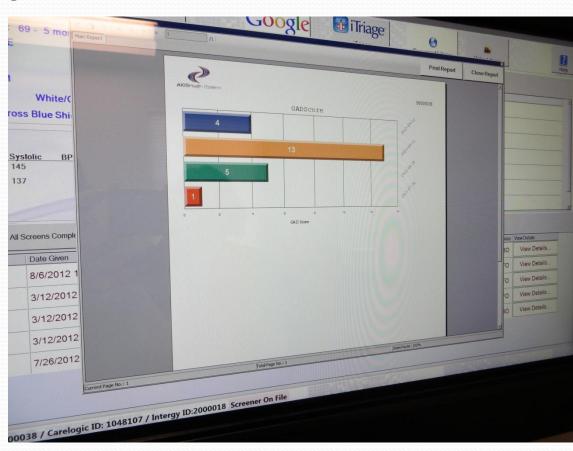
# Blending 3 Data Streams: Dashboard



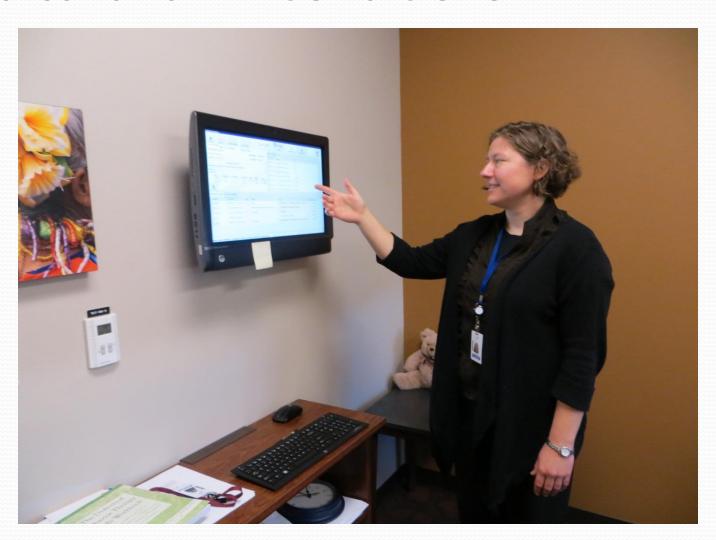
## PHQ-9



## GAD-7



# Staff Use Data to Discuss Both General Medical and BH Conditions



# Beneficial Effects of Interventions to Reduce Risks of CVD – "Small Steps, Big Rewards"

- Blood cholesterol
  - $10\% \downarrow = 30\% \downarrow \text{ in CHD (200-180)}$
- High blood pressure (> 140 SBP or 90 DBP)
  - $\sim 6 \text{ mm Hg} \downarrow = 16\% \downarrow \text{ in CHD}$ ;  $42\% \downarrow \text{ in stroke}$
- <u>Diabetes</u> (HbA1c > 7)
  - 1% point ↓ HbA1c = 21% dec in DM related deaths, 14% decrease in MI, 37% dec in microvascular complications
- Cigarette smoking cessation
  - ~ 50% ↓ in CHD
- Maintenance of ideal body weight (BMI = 18.5-25)
  - 5-10 % loss is clinically significant,
  - 35%-55% ↓ in CHD
- Maintenance of active lifestyle

Stratton, et al, BMJ 2000 Hennekens CH. *Circulation* 1998;97:1095-1102. Rich-Edwards JW, et al. *N Engl J Med* 1995;332:1758-1766. Bassuk SS, Manson JE. *J Appl Physiol* 2005;99:1193-1204



Case Manager



**PCP** 



**LCSW** 



**Psychiatric Providers** 



Psychologist

Nurse



**Patient** 

Individua

l therapy





**ADMIN Addictions Counselor** 





**Peers** 





Licensed therapist

Service Dog



Sub Use



# Basic Medical Knowledge for Non- Medical Staff: A Shared Base of Health Literacy

- What are the illnesses and why should I care? And what should I be doing about it? What does it have to do with mental illness anyway?
  - <u>Hypertension</u> Systolic? Diastolic? Millimeters of Mercury? Stroke?
  - <u>Diabetes</u> what is Hemoglobin A one C and what do I do with this number? foot exams?
  - <u>Dyslipidemias</u> Ok I've heard of "good" and "bad" cholesterol but what's the ratio business?
  - <u>Asthma</u> inhaled corticosteroids? How do you use that thing?
  - Smoking OK I know this is bad for you but what does NRT stand for?
  - Obesity Got it this is bad and diet and exercise treat but what is BMI?

### **Encourage Health Behavior Change**

Medical Treatments
Targets

Glucose control

Blood pressure

Cardiac risk reduction

Health Behavior Change Targets

Inactivity

Smoking cessation

Improving dietary habits

## Comprehensive Vital Signs

56 year old male.....

• T 98.6, P 75, R 12, BP 140/95, BMI 27

## Comprehensive Vital Signs PCP "sees"

• T 98.6, P 75, R 12, BP 140/95, BMI 27

## Comprehensive Vital Signs Behavioral Health "sees"

T 98.6, P 75, R 12, BP 140/95, BMI 27

# Comprehensive Vital Signs All Clinical Staff!

• T 98.6, P 75, R 12, BP 140/95, BMI 27

## Staff Health Screening Data

BMI

24.8

18 - 41

23 > 24.9

SBP

122

88 - 170

7 > 139

DBP

78

42 - 107

6 > 89

PHQ9

3

0 - 14

2 > 9

Audit

7

0 - 14

2 > 8

#### HRQL - Health Related Quality of Life

Health

1

0-4

Physical

2

0-20

Mental

4

0-30

Overall

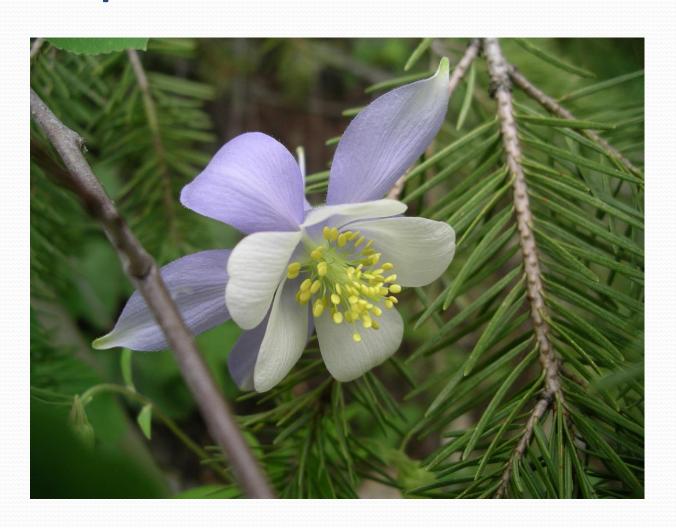
1

0-10

Set a Goal: 5% Reduction in BMI

Over the next year

# **Population Based Care**



# Population-based Care: Analyzing Aggregate Data

- Identify <u>high risk individuals</u> in need of immediate attention
- Select chronic disease, cohort of consumers and interventions most likely to have the greatest effect on improving the management of chronic disease
- <u>Choose the initiative</u> most likely to have significant impact and use to focus educational efforts

### Systematic Caseload

Review: Prioritizing Cases in the Registry

HITS ID	LATION	DATE ENROLLED	STA- TUS	DATE	РнQ -9	GAD -7	SESS- IONS	IN TX	DATE	PHQ -9	DEP IMPR(I)	GAD -7	IMPI (I)	MED	CONTINUE	PSYCH. NOTE	PSYCH. EVAL.	NEXT APPT.
100027	U	3/22/2011	L1	3/22/2011	22	21	4	10	5/31/2011	19*	0	21*		<b>V</b>	1'/	5/16/2011		
100009	U	12/13/2010	L1	12/13/2010	24		9	24	5/12/2011	23	0	16	9	<b>V</b>		5/16/2011		5/26/2011 12:30PM
00020	U	2/9/2011	L1	2/9/2011	23	13	5	16	5/31/2011	21	0	17	9	<b>V</b>		5/16/2011		6/14/2011 11:30AM
00024	U	3/9/2011	L1	3/9/2011	24	17	5	12	5/16/2011	22	0	17	9	<b>V</b>		5/2/2011		6/1/2011 2:00PM
00010	U	12/13/2010	L1	12/13/2010	21	18	9	24	5/23/2011	12*	0	12*	0	<b>V</b>		4/4/2011		6/2/2011 2:30PM
00004	U	10/27/2010	L1	10/27/2010	17	14	12	31	6/1,2011	12	0	13	9	<b>V</b>		4/11/2011		6/15/2011 3:00PM
00021	U	2/10/2011	L1	2/10/2011	19	16	7	15	4/19/2011	14	0	15	9	<b>V</b>		4/25/2011		
00017	U	1/25/2011	L1	1/25/2011	22	15	5	18	5/23/2011	17	0	19	9	<b>V</b>		5/23/2011		6/2/2011 1:00PM
00008	U	12/8/2010	L1	12/8/2010	16	10	12	25	5/24/2011	3	0	7	•/	<b>*</b>		5/23/2011		6/7/2011 4:30PM
00023	U	3/7/2011	L1	3/7/2011	17	14	6	12	5/31/2011	9	0	8	6	✓		3/14/2011		6/20/2011 5:00PM
00011	U	12/14/2010	L1	12/14/2010	17	13	10	24	4/14/2011	9	0	-8	0	<b>~</b>		12/20/2010		
00012	U	12/27/2010	L1	12/27/2010	25		8	22	5/5/2011	2	0			✓		2/28/2011		5/18/2011 2:30PM
00001	U	10/21/2010	L1	10/21/2010	22	20	15	31	5/26/2011	8	0	10	0	<b>~</b>	11/10/2010	4/4/2011		6/9/2011 11:30AM
00005	U	12/8/2010	L1	12/8/2010	10	12	12	25	5/23/2011	6	0	4	9	✓		4/4/2011		6/6/2011 11:00PM
00026	U	3/21/2011	L1	3/21/2011	17	14	8	10	5/24/2011	7	0	8	9	<b>~</b>		3/31/2011		6/7/2011 11:00AM
00007	U	12/8/2010	L1	12/8/2010	13	8	13	25	5/31/2011	8	0	2	9	✓		5/31/2011		6/14/2011 11:00AM
00013	U	12/28/2010	L1	12/27/2010	19	15	9	22	5/17/2011	3	0	4	9	<b>~</b>	4/19/2011	1/20/2011		6/14/2011 5:00PM
00003	U	11/18/2010	L1	11/18/2010	22	18	10	27	5/25/2011	5*	0	8*	9	✓		5/31/2011		6/8/2011 4:30PM
00016	U	1/20/2011	L1	1/20/2011	19	10	5	18	4/21/2011	2	0	5	9	✓		5/2/2011		5/19/2011 10:00AM
00002	U	10/14/2010	L1	10/13/2010	14	7	8	33	2/17/2011	4	0	4	9	✓	2/17/2011	2/22/2011		
00015	U	1/18/2011	L1	1/18/2011	17	4	11	19	5/25/2011	4*	0	5*	9	✓		1/24/2011		6/1/2011 4:30PM
00028	U	4/19/2011	L1	4/19/2011	14	14	4	6	5/31/2011	9*		10*		✓		5/23/2011		6/7/2011 10:00AM
00030	U	5/18/2011	L1	5/18/2011	22	10	1	2	5/19/2011	22*		10*				5/23/2011		
00029	U	5/2/2011	L1	5/2/2011	24	16	3	4	5/24/2011	7		5		✓		5/16/2011		6/6/2011 8:30AM
24 of 24		Yellow: Shows	R a 5 point	ed: Most recent score	e is abo	ve 10 and	l has not i	L2‡: mproved b	*: score is last av L1†: Patient   Patient is still not t by 5 points from the st recent score but	railable t has beer aken by e initial a most rec	out not from graduated a Case Man essessment ent score is	the last F from L2. ager after score. Or still above	/U. · 14 days. if initial ass	sessment i	Older Adults, I - CMI s the only assessed score and	is above 10 the most recent score	e is above 10	Per page: 200
			Popu	lation(s) included :	· 🗹 G	iA-U <b>▽</b>	Uninsur	ed ☑\			score is bel amily Memb		Moms F	☑ Childre	n 🗹 Older Adults 🗹 Cf	Reload		

## Metrics – HEDIS

						<u> </u>	1	
CLID	Description	Flagged	ОК	% Flagged	% OK		Goal	Var
T	T	T	T	<b>T</b>			T	T
DM01	Use of inhaled corticosteroid medications by persons with a history of COPD (chronic obstructive pulmonary disease) or Asthma.	54	48	52.94	47.06	52.94 47.06	70	-22.94
DM02	Use of ARB (angiotensin II receptor blockers) or ACEI (angiotensin converting enzyme inhibitors) medications by persons with a history of CHF (congestive heart failure).		8	42.86	57.14	42.86 57.14	70	-12.86
DM03	Use of beta-blocker medications by persons with a history of CHF (congestive heart failure).	8	6	57.14	42.86	57.14 42.86	70	-27.14
DM04	Use of statin medications by persons with a history of CAD (coronary artery disease).	12	5	70.59	29.41	70.59 29.41	70	-40.59
DM05	Use of H2A (histamine 2-receptor antagonists) or PPI (proton pump inhibitors) medications for no more than 8 weeks by persons with a history of GERD (gastroesophageal reflux disease).	73	81	47.40	52.60	47.4 52.6	50	2.60
DM06	Presence of a fasting lipid profile within the past 12 months for patients with CAD (coronary artery disease).	12	5	70.59	29.41	70.59 29.41	70	-40.59
DIM07	Presence of a DRE (dilated retinal exam) within the past 12 months for patients with diabetes mellitus.	75	51	59.52	40.48	59.52 40.48	70	-29.52
DM08	Presence of a urinary microalbumin test within the past 12 months for patients with diabetes mellitus.	103	23	81.75	18.25	81.75 18.25	70	-51.75
DIM09	Presence of at least 2 hemoglobin A1C tests within the past 12 months for patients with diabetes mellitus.	81	45	64.29	35.71	64.29 35.71	70	-34.29
DM10	Presence of a fasting lipid profile within past 12 months for patients with diabetes mellitus.	80	46	63.49	36.51	63.49 36.51	70	-33.49

# Registry Example: Diabetes

overt Layout Graph F	Print								Close
			Flo	wsheet - Diabeti	c Flowsheet				
Date	05/16/2012	04/27/2012	01/25/2012	10/24/2011	07/22/2011	05/20/2011	01/07/2011	12/01/2010	10/06/2010
HEMOGLOBIN A1C	6.4	6.5	6.3	6.4	6.4			5.8	
Microalb/Creat Ratio		6.9			5.6				
Triglycerides	172	182			111		128		185
HDL Cholesterol	27	26			31		28		28
LDL Cholesterol Calc	57	53			65		46		104
Cholesterol, Total	118	115			118		100		169
LDL/HDL Ratio	2.1	2.0			2.1		1.6		3.7
VLDL Cholesterol Cal	34	36			22		26		37
Blood Pressure	136/84	152/86	140/86: 13	122/78	130/78: 13	124/77		122/70	
Weight	275.40 lbs	275 lbs	277.80 lbs	278 lbs	280.60 lbs	279.60 lbs		286.60 lbs	
FOOT EXAM PERFORMED									
LU VACCINE, (3 yrs & older, Medicare)				Performed:				Performed:	
PNEUMOCOCCAL VACCINE						Performed:			
ZOSTER VACC, SC									

#### **DIABETES PATIENTS**

	ALL PROVIDERS	Provider A	Provider B	Provider C	Provider D	Provider E	All Providers Aug-08
HbA1c <7.0 <b>GOAL 40%</b>	48%	51%	41%	43%	61%	0%	47%
HbA1c <9.0 <b>GOAL 68%</b>	75%	80%	72%	78%	70%	100%	
BP <130/80 mm Hg <b>GOAL 25%</b>	35%	41%	32%	47%	21%	0%	
LDL <100 mg/dL GOAL 36%	42%	42%	44%	35%	42%	100%	27%
Annual Dilated Eye Exam  GOAL 40%	7%	9%	3%	4%	9%	100%	0%
Annual Foot Exam  GOAL 80%	96%	93%	95%	100%	91%	100%	24%
Annual Nephropathy Exam GOAL 80%	95%	93%	92%	100%	94%	100%	24%
Smoking Status Documented and/or Advised Treatment GOAL 80%	93%	96%	92%	96%	94%	100%	55%

## Make it Fun and Rewarding

- Use data to show staff the impact they are having can be real morale booster
- Build excitement and enthusiasm
- A little healthy competition is OK
- Share the wins with the team
- Tell a compelling story to funders



# Caution: Merging Cultures



## 2 Cultures, 1 Patient

#### **PRIMARY CARE**

Continuity is goal

Empathy and compassion

Data shared

Large panels

Flexible scheduling

Fast Paced

Time is independent

Flexible Boundaries

Treatment External (labs, x-ray, etc)

Patient not responsible for illness

24 hour communication

Saved lives

Disease management

#### BEHAVIORAL HEALTH

Termination is goal – "discharge"

Professional distance

Data private

Small panels

Fixed scheduling

Slower pace

Time is dependent – "50 min hour"

Firm Boundaries

Relationship with provider IS tx

Patient responsible for participating

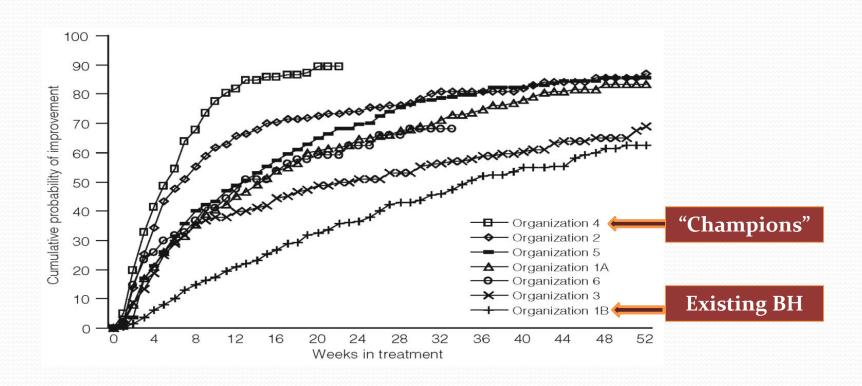
Mutual accountability

Meaningful lives

Recovery model

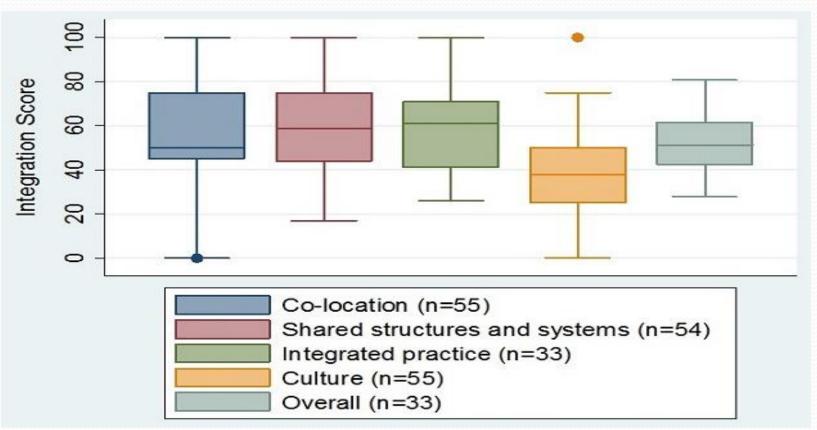
## **Culture Counts**

Estimated Time Elapsed between Initial Assessment and Improvement of Depression During First Year of Treatment: 6 Organizations



Bauer AM, et al. Psychiatric Services. 2011;62(9):1047-1053.

#### Integration Scores for PBHCI Grantees



Collaboration on Tx Plans-Low Collaboration on Pt Goals – Med Overall Leadership Collab – Med Overall Provider Collab – Med-Low

### Principles of Team-Based Heath Care

#### **Principles**

- Shared goals
- Clear roles
- Mutual trust
- Effective communication
- Measurable processes and outcomes

#### **Personality Traits**

- Honesty
- Discipline
- Creativity
- Humility
- Curiosity



Mitchell, et al 2012, Institute of Medicine, Washington, DC. <a href="https://www.iom.edu/tbc">www.iom.edu/tbc</a>,

# Elements of High Functioning Integrated Care Teams

- Leadership and organizational commitment
- Time and energy for team development
- Team processes worked out to foster integration - humility and willingness to let go of hierarchy
- Committing to outcomes

Lasky, Raney, HRSA 2014

# Making the Most of Your Medical Staff

- Education
- Champion medical cause
- Get off the hamster wheel
- Support vitals and metabolic monitoring with staff



#### **PCP ROLES**

#### PSYCHIATRIST ROLES

Establish Priorities

Education

Medical Leadership Shared Medical Oversight

Develop Collaborative Relationships

Case Consultation

Collaboration with other Team Members in Comprehensive Care Management



# Take the Leap!



#### Resources

- AIMS Center website <a href="http://aims.uw.edu/">http://aims.uw.edu/</a>
- CIHS website <a href="http://www.integration.samhsa.gov/">http://www.integration.samhsa.gov/</a>

APA website <u>www.psych.org</u>

American Psychiatric Publishing

